TRIAD EVOLUTION
PROCUREMENT & CONTRACT ENABLEMENT

CORPORATE PROFILE
2026

PROCUREMENT AND CONTRACTING · ISLAMABAD, PAKISTAN · SINCE 2018

We win public contracts. Then we deliver them.

01 Tender
02 Award
03 Sourcing
04 Installation
05 Handover

120+ major contracts since 2018 · 9 categories of equipment · 12+ supplier countries

www.triadevolution.com

We do the work we advise on.

Triad Evolution is a procurement and contracting firm, incorporated in Islamabad, Pakistan, in 2018. We bid for public contracts in our own name, and we deliver them.

THE FIRM

Most firms in our field advise. We also carry the contract. Since 2018 we have won tenders in open competition, sourced the equipment from manufacturers abroad, brought it through customs, installed it and handed it over working.

We put that same team behind two kinds of client. Foreign manufacturers appoint us to bid for them in a market they cannot enter directly. Companies abroad use our desk in Islamabad for procurement operations and for RFP and proposal writing.

Much of this work is delivered under our clients' names. That is why you will find no client named in this profile.

HOW WE WORK

Practitioners first. The people who scope your work are the people who do it.

Everything in writing. A proposal, a mutual NDA, a signed agreement and a monthly report.

No conflicts. We never bid against a client we support.

Confidential by default. Work delivered under a client's name stays that way.

WHAT THAT MEANS FOR YOU

When we prepare a bid, we know what evaluators score, because we are scored by them ourselves. When we promise a delivery date, we know what customs, installation and commissioning take, because we do them.

At a glance

120+
major contracts since 2018

9
categories of equipment supplied, installed or delivered turnkey

12+
supplier countries across 5 regions

12
people: 7 core team and 5 project specialists

2018
incorporated in Islamabad

17 years
of procurement experience in the firm's leadership

WHO WE WORK FOR

Manufacturers and OEMs
We bid as your authorised local representative, or prepare the bid you submit yourself, and we deliver after award.

Companies abroad
A managed desk for procurement operations, RFP and proposal writing, and research.

Buyers
Verified suppliers worldwide, with negotiation and import coordination, and advice on how to buy.

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Three ways we take on a tender

Every tender we work on falls into one of three arrangements. The difference is whose name is on the bid and who holds the contract.

01

In our own name

We bid, win, source and deliver as the contractor. The procuring entity deals with one accountable party from the bid to the handover.

CONTRACT HELD BY
Triad Evolution

TYPICAL WORK
Supply, installation and turnkey projects

02

As authorised representative

A manufacturer issues an authorisation letter for the tender. We submit the bid, sign the contract and deliver the manufacturer's equipment.

CONTRACT HELD BY
Triad Evolution

BEST WHEN
The manufacturer has no local entity

03

Behind the client's bid

The client bids in its own name. We prepare the submission, manage compliance and handle the buyer's queries.

CONTRACT HELD BY
The client

BEST WHEN
The tender requires the manufacturer as bidder

We never bid against a client we support.

BUYERS WE BID TO

- Federal ministries and agencies
- Semi-government and autonomous bodies
- Defence sector
- Oil, gas and energy
- Healthcare
- Education and universities
- Donor-funded programmes

Every bid is checked before it leaves

Each submission goes through a 30-point compliance check before it is sealed: eligibility documents, bid security, technical compliance, pricing schedules and signatures.

Your authorised representative for public tenders

Foreign manufacturers win public contracts here through a registered local representative. We act as yours: we bid, and we deliver after award.

WHAT YOU RECEIVE

A signed Local Representative Agreement. Scope, term and fees on paper.

Tender monitoring. Public tenders in your product categories, tracked for you.

A complete bid package. Technical and financial bids, checked for compliance.

Submission and clarifications. We attend the opening and answer queries.

Contract management. Performance security, delivery schedule and payments.

Delivery on the ground. Customs, installation and commissioning where required.

FROM OUR CASE FILES

Month 4

A South Korean electronics manufacturer won its first contract four months after appointing us.

WHAT WE NEED FROM YOU

An authorisation letter, per tender or for a fixed term.

Product documents: specifications and certifications.

Pricing and delivery terms for each tender.

One named contact for technical questions.

OUR COMMITMENTS TO EVERY MANUFACTURER

We never bid against a client we support.

On an exclusive appointment, we do not represent a competing manufacturer in your product category.

Manufacturer authorisation letters are available to evaluators on request.

From award to handover

Contracts we have won by open tender and delivered ourselves since 2018, from the purchase order to the signed completion.

THE FIVE STAGES

01
Tender won
We bid in open competition and sign the contract in our own name.

02
Sourcing
Equipment is ordered directly from the manufacturer.

03
Import
Letter of credit, pre-shipment inspection, freight and customs.

04
Installation
Our team installs and configures the equipment on site.

05
Handover
Testing, commissioning and a signed completion.

THREE SCOPES OF DELIVERY

Supply
We source, import and deliver the goods to your store or site.

Supply and installation
We deliver the equipment, install it, test it and hand it over working.

Turnkey
We build the facility first, then procure, install and commission every item in it.

WHY NO CLIENT IS NAMED

Public-sector clients do not permit marketing use of their projects. Completion letters are available to procuring entities and evaluators on request.

What we have delivered

Nine categories of equipment and systems, sourced worldwide and delivered to public-sector and industrial clients.

Power generation	Generators up to 1,000 kVA, imported, installed and commissioned.	SUPPLY AND INSTALL
Industrial machinery	CNC and industrial machines, supplied and installed.	SUPPLY AND INSTALL
Security and surveillance	Control rooms and camera networks, built and installed.	TURNKEY
Fire detection	Fire alarm systems installed across large facilities.	SUPPLY AND INSTALL
IT infrastructure	Workstations supplied and configured at scale.	SUPPLY AND INSTALL
Communications equipment	Specialised equipment supplied from the manufacturer and commissioned.	SUPPLY AND INSTALL
Education and laboratory	Technical equipment supplied, installed and commissioned.	SUPPLY AND INSTALL
Piping and fittings	uPVC and cPVC pipes and fittings, supplied in large orders.	SUPPLY
Pumps, valves and flow instruments	Pumps, valves, rotameters and flow meters for industrial plants and water supply.	SUPPLY

ONE PROJECT, START TO FINISH

A surveillance control room, built and equipped from an empty site

Won by open tender in our own name. We built the control room, then procured, installed and configured the full system, and handed it over commissioned.

Generators, on repeat contracts

Sourced abroad, imported, installed and commissioned, on several separate contracts.

A procurement and bid team, without the hiring

A managed desk in Islamabad that works to your procedures under one named lead. We have prepared hundreds of RFP responses for clients bidding in their own countries.

Procurement desk

The day-to-day work of buying.

- Supplier research and shortlists
- RFQ preparation and issue
- Quote comparison sheets
- Purchase order follow-up

Bid desk

Written by a team that bids itself.

- RFP, RFI and RFQ responses
- Compliance matrices
- Business proposals
- Capability statements

Research desk

Reading, comparing and writing.

- Market and supplier research
- Price benchmarking
- SOPs and process documents
- Management reports

STARTING PRICES, IN US DOLLARS

Project desk Part-time or task-based support across any of the three desks.	FROM **USD 500** a month
Dedicated specialist One full-time specialist working only on your account.	FROM **USD 1,200** a month
Managed team Several specialists under one lead, sized to your workload.	**Proposal after scoping**

HOW THE DESK IS RUN

- One named lead
- Your procedures and templates
- A mutual NDA before any work
- A register of system access
- Quality review before delivery
- A monthly report

Verified suppliers, compared on paper

We find manufacturers, check them, negotiate the terms and bring the goods in. It is the same process we use for our own contracts.

01
Requirement
Specification and quantity, written with you.

02
Supplier search
Manufacturers shortlisted and verified.

03
Quotes compared
One comparison sheet for all quotes.

04
Negotiation
Price, terms and warranty in writing.

05
Import
LC, inspection, freight and customs.

WHAT YOU RECEIVE

A supplier shortlist with certifications and references.

A comparison report: price, quality, lead time and terms.

Negotiated terms in a signed purchase agreement.

Import coordination until the goods arrive.

ADVISORY

Procurement procedures: SOPs and approval limits.

Spend review: which categories to renegotiate.

Vendor lists: approved suppliers and how each qualified.

Audit preparation: files checked before the auditor.

WHERE WE SOURCE

Asia
China, South Korea and Taiwan

Middle East
The UAE and the wider Gulf

Europe
Equipment and machinery makers

North America
The United States

What the work produced

Results from our case files. Our clients are protected by confidentiality agreements, so they are described by type and country only.

Month 4
First contract for a Korean manufacturer we represent

14 to 17%
Lower sourcing costs for a UAE engineering contractor

22%
Lower landed cost for a manufacturer buying direct

11%
Under budget on a semi-government IT tender

Zero
Audit non-compliances for a donor-funded health programme

Zero
Disqualifications after a contractor's bids were rebuilt

18+ months
Retained by a private group with several entities

Hundreds
Of RFP responses prepared for clients abroad

WHAT CLIENTS SAY

"Triad Evolution found us better suppliers in China and the UAE and renegotiated our terms. Our sourcing costs fell by about 15 percent, and their supplier framework is now our own standard."

PROCUREMENT LEAD
ENGINEERING CONTRACTOR, UAE

"We had no route into public tenders here. Triad Evolution became our authorised representative, handled the bids, and we won our first contract within four months."

REGIONAL SALES LEAD
ELECTRONICS MANUFACTURER, SOUTH KOREA

"After two years of failed bids, Triad Evolution rebuilt how we prepare tenders. Our next submission passed technical evaluation with no disqualifications."

HEAD OF PROCUREMENT
ENGINEERING CONTRACTOR, ISLAMABAD

The people and the paperwork

THE CORE TEAM



Muhammad Unaaf Seljuk
Managing Principal



Muhammad Sabir Hussain
Senior Sourcing Advisor



Muhammad Akram
Strategy and Operations Lead



Neha Tanzeel
Bid Enablement Lead



Hiba Sabir
Partnerships and Growth Lead



Nimra Sabir
Finance and Operations Analyst

JS

Jassim Sufyan
Procurement Analyst

A team of twelve: the seven core members shown here, and five project specialists.

LEADERSHIP

Muhammad Unaaf Seljuk, Managing Principal. Seventeen years in procurement, defence contracting and international trade. Has managed procurement portfolios of up to USD 15M a year, and leads every representation engagement personally.

CILT (UK) | Lean Six Sigma | MEAL Certified | SRMP-C

REGISTRATIONS

Legal name	**TRIAD EVOLUTION SMC-PVT LTD**
SECP incorporation number	**0124389**
National Tax Number	**5065575**
Sales Tax Registration	**3277876312592**
PPRA supplier ID	**2024-10631**
Pakistan Ordnance Factories	**Registered vendor**
Islamabad Chamber (ICCI)	**Active member**

POLICIES AND CONTROLS

Conflict of interest. Declarations kept in a register.

Gifts and hospitality. Every offer is logged.

Supplier code of conduct. Signed before qualification.

Confidentiality. A mutual NDA before any work.

Information security. Access register and incident log.

Quality. Aligned with ISO 9001:2015. Not certified.

START WITH A 30-MINUTE CALL

Tell us about the tender, the market or the workload.

A written proposal follows within 48 hours. There is no obligation.

TALK TO US

info@triadevolution.com
+92 317 166 9944
WhatsApp on the same number

BOOK A CALL

calendly.com/triadevolution/30min
www.triadevolution.com

WRITE TO US

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Handed over.

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